

## **∨** Our Focus

Our focus is on helping clients navigate complexity in a reliable, evidence-based manner and this is especially critical during periods of significant change or disruption to service/delivery models be this due to technology, regulatory or funding changes.

Formed in 1989 and staunchly independent of all software and IT vendors we offer proven methodologies, skills, knowledge and expertise to ensure our focus is on improvements that are in the best interest of our clients.

Whether you seek to maximise staff productivity, improve efficiency and effectiveness of services or comply with legislative, contractual and audit requirements our advice and recommendations will always be realistic and practical.

We strive to deliver measurable outcomes to our clients by providing impartial, evidence-based guidance through depth and rigour of analysis.

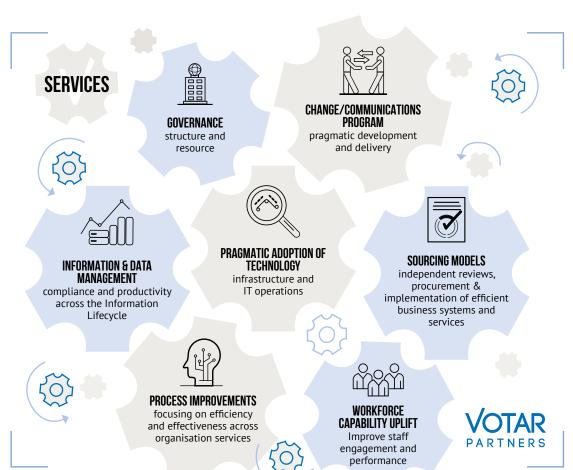
Our successful approach is founded on methodologies refined over the last 28 years and delivered by a multi-disciplinary group of consultants who are client-focused, skilled, knowledgeable and experienced.



## **∨** Services to match your needs

Our core business product at Votar Partners is delivering business consulting services to our clients through consultation, analysis and reporting using best practice standards and methodologies.

Our longevity is based on maintaining a constant understanding and application of current and emerging trends and systems with a specific focus on the following key areas:



### **∨** Our Team

Delivering these services are a multi-disciplinary consulting team who are client-focused, experienced and well qualified technologists, business analysts, accountants and information management professionals.

Votar Partners recruits its consultants not only on their deep subject matter knowledge but on their ability to deal with people at all levels throughout an organisation and their advanced levels of communication skills.

# ✓ Proven Track Record of Success

A distinctive feature of Votar Partners is our aim to quietly empower our clients and, rather than steal the limelight, act in a support role to help our clients achieve their own success. For this reason, we don't advertise engagements.

To date we have successfully conducted 950+ assignments for a growing list of more than 250 clients including state and federal government departments and agencies, local governments, water authorities, universities and organisations in the community services, not-for-profit and private sectors.

We have a track record of unquestioned success, often as repeat business, and we continue to attract new clients through the provision of our independent and competitively priced professional consulting services.



## **∨** Quality Commitment

An important factor that separates Votar services from other providers is our ISO Quality Certification.

We focus on making meaningful use of these quality standards and controls to identify client specific needs, tailor our approach and deliverables to meet these client needs and maintain internal controls to ensure that what is delivered to clients is of the highest quality possible.

To support our practice, we operate a Quality Management System which complies with ISO 9001:2008 for the provision of business consulting services.



### **∨** Contact Us

As a practice Votar is fully transparent as to areas where we can deliver value to clients or alternately areas that are outside the scope of our professional service offerings and experience, basically we're not interested in wasting your time.

If you're curious to learn more, we'd welcome the opportunity to listen to your challenges, share our experience and together we can agree if our practice can help.

If engaged we are confident that our experience, knowledge and our proven approach will provide well considered and value for money services and outcomes.

#### **Votar Partners Pty Ltd | Melbourne | Sydney**

03 9895 9600 or votar@votar.com.au Suite 220, 89 High Street, Kew VIC 3101, Australia ACN 007 147 766

#### **Mark Williamson**

# **Director**03 9895 9672 0425 317 770

0425 317 770 markw@votar.com.au

#### **Michelle Honey**

**Principal Consultant** 03 9895 9600

0458 264 581 michelleh@votar.com.au